

## Message Text

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20

ACTION COME-00

INFO OCT-01 EA-11 ADP-00 AID-20 CIAE-00 EB-11 FRB-02

INR-10 NSAE-00 RSC-01 TRSE-00 XMB-07 OPIC-12 CIEP-02

LAB-06 SIL-01 OMB-01 STR-08 RSR-01 SCEM-02 /096 W

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R 240926 Z MAY 73 ZDK

FM AMEMBASSY TOKYO

TO SECSTATE WASHDC 4099

LIMITED OFFICIAL USE TOKYO 6463

FOR COMMERCE

E. O. 11652: N. A.

TAGS: ETRD, JA

SUBJ: JAPANESE EXPORT PRICING POLICY

REF: STATE 078753

1. WESTINGHOUSE REP BEEBE HAS BEEN FOR PAST SEVERAL WEEKS IN PRC ATTENDING CANTON TRADE FAIR. EMBOFF HAD BBRIEF DISCUSSION WITH BEEBE ON MAY 23 SHORTLY AFTER HIS RETURN. BEBE SAID FIGURES HE HAD USED IN ILLUSTRATING THAT JAPANESE SELLING STEAM TURBINE EQUIPMENT BELOW COST IN THIRD WORLD MARKETS (SEE REFTEL) BASED ON BID WHICH JAPANESE HAD MADE FOR CONSTRUCTION OF NUCLEAR POWER PLANT IN TAIWAN. BID PROBABLY COULD BE PUT IN CATEGORY OF LOSS LEADER. GRC, HOWEVER HAD RECOGNIZED THAT BID UNREALISTICALLY LOW, ACCORDING BEEBE AND HAD NOT ACCEPTED IT. BEEBE KNEW OF NO OTHER EXPORT OF JAPANESE STEAM TURBINE EQUIPMENT FOR NUCLEAR POWER PLANTS.

2. EMB WILL DISCUSS SITUATION FURTHER WITH BEEBE IN ATTEMPT TO SHED LIGHT ON SITUATION. WE PREPARING RESPONSES TO QUESTIONS IN PARA 3 REFTEL.  
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INGERSOLL

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NMAFVVZCZ

\*\*\* Current Handling Restrictions \*\*\* n/a

\*\*\* Current Classification \*\*\* LIMITED OFFICIAL USE

## Message Attributes

**Automatic Decaptioning:** X  
**Capture Date:** 01 JAN 1994  
**Channel Indicators:** n/a  
**Current Classification:** UNCLASSIFIED  
**Concepts:** n/a  
**Control Number:** n/a  
**Copy:** SINGLE  
**Draft Date:** 24 MAY 1973  
**Decaption Date:** 01 JAN 1960  
**Decaption Note:**  
**Disposition Action:** RELEASED  
**Disposition Approved on Date:**  
**Disposition Authority:** elyme  
**Disposition Case Number:** n/a  
**Disposition Comment:** 25 YEAR REVIEW  
**Disposition Date:** 28 MAY 2004  
**Disposition Event:**  
**Disposition History:** n/a  
**Disposition Reason:**  
**Disposition Remarks:**  
**Document Number:** 1973TOKYO006463  
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**Document Unique ID:** 00  
**Drafter:** n/a  
**Enclosure:** n/a  
**Executive Order:** n/a  
**Errors:** n/a  
**Film Number:** n/a  
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**Office:** ACTION COME  
**Original Classification:** LIMITED OFFICIAL USE  
**Original Handling Restrictions:** n/a  
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**Reference:** 73 STATE 078753  
**Review Action:** RELEASED, APPROVED  
**Review Authority:** elyme  
**Review Comment:** n/a  
**Review Content Flags:**  
**Review Date:** 13 NOV 2001  
**Review Event:**  
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**Review Withdrawn Fields:** n/a  
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**Subject:** JAPANESE EXPORT PRICING POLICY  
**TAGS:** ETRD, JA  
**To:** COME  
**SECSTATE WASHDC**  
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